

Clarity, Clarity - The Post Covid 19 Recovery

By Matthias Chang – Future Fast-Forward

Introduction

In my article, “Tan Sri Muiyuddin Yasin’s Era ...” uploaded to my website, www.futurefastforward.com and circulated to my friends in my Broadcast List, I pointed out that in the maze of confusion and conflicting solutions by global experts on recovery efforts, there is an urgent need for clarity, common sense and pragmatism in the formulation of any blueprint. I also drew your attention to one of my analytical tools, **“Critical Path Analysis For Recovery & Growth”** to identify inter-alia the choke-points on any given path, as well as the unique methodology set out in my ground-breaking book, **“The Qi For Longevity” published in 2015, using the Double Bell Curve to locate the positions of an economic entity, an industry and a country on the left side of upward slope and the right side of the downward slope of the Bell Curve in any boom and bust cycles.**

The term “longevity” in my book applies to all “living entities” (human, corporate, industrial, country etc.) and is the distillation and application of my Qi Qong practice over 30 years and the disciplined training under my Grandmaster Yap Cheng Hai and his Grandmaster Chee Kim Tong. For the record, some arseholes preparing for their PhD and MBA dissertations have plagiarised my writings while studying in China, making a fool of themselves as they had no understanding and purity in the practice of Qi Qong. **Our lineage’s unique practice has, as one of its core disciplines the “management of internal crisis” for sustainability and longevity.**

That said, in my article posted yesterday, I emphasised the need to have two separate Critical Path Analysis, namely:

- 1) The Supply / Production Critical Path Analysis, and**
- 2) The Demand / Consumption Critical Path Analysis**

This approach must be obvious to all engaged in finding practical solutions to overcome the present, unprecedented crisis.

Malaysia has been sledge hammered by two massive blows and the same goes for other countries, developed and developing nations. It reminds me vividly the silent, unexpected attack on the “Dim Mak” points on the main meridians of a human body, putting an opponent out of action instantly and if need be death on a specific pressure point! Of course, we also have the techniques for revival.

With your indulgence, I would like to quote an invaluable gem of Qi Qong wisdom, as it defines my philosophical approach and mind-set and is relevant to the present discussion. Healing is an important process for survival in any crisis.

**“Before we learn how to kill,
We must first learn how to heal.
When we have mastered how to heal,
We would have learned and mastered
HOW NOT TO KILL.”**

We are now feverishly finding the best and most effective healing balm to resuscitate our infected bodies and our country's economy. No time for politics, academic theories and rhetoric.

The Meridians / Critical Path Analysis

The Supply / Production Meridian & Critical Path

I would like to invite all policymakers and experts appointed by the Prime Minister to first examine and if necessary obtain and collate the data sets specific to the items in the below Checklist, not necessarily in order of importance. That is a separate exercise.

- a) The Industries or sectors that have the least choke points and the fastest rate of recovery in past crises and how they would fare presently.
- b) Which industry contributes most to our economic pie which are capital intensive?
- c) Which industry contributes most to our economic pie which supports the largest employment pool? Note: SME is not an industry but the type / nature of the economic enterprise;
- d) Which industry can deliver the maximum “bang” to the economy with the least amount of financial support (public and private)?
- e) Which industry is the critical choke point for our economy (for purposes of the budget)?
- f) The demographics of each of the above industries, the average salary/ wages at the low end of the employment spectrum;
- g) Which and what entity/entities within a given industry have the least choke points and can jump-start the entire industry?
- h) Which entity / entities are “Too-Big-To-Fail” by reasons of politics?
- i) Which entity / entities are “Too-Big-To-Fail” by reason of economic factors for the present scenario but not in the future?
- j) Which industry and entities within that industry that are already receiving subsidies etc. just to survive before Covid 19?
- k) Which industry is already “sick” (bottom of its cycle) ante Covid 19 (e.g. the Property and Housing Industry) and can revive on its own without Govt aid?
- l) What government's past policies, regulations have contributed to the “mess” in any particular industry pre-Covid 19 and presently after collapse of the PH regime?
- m) What policies and or regulations can be dispensed with to spur growth?
- n) What industries / entities (even if presently ailing) must be supported for long term strategic shift for future growth?
- o) Which industry have already innovated, capitalised for the inevitable global digital economy?

- p) Which type of manufacturing industry that will be indispensable in any scenarios for our economy?
- q) Which type of service industry will be indispensable in any scenarios for the future of our economy?

The analysis of the above Checklist is a dynamic process and it must be recognised that “connectivity” is critical and any conclusions must be holistic.

The Ministry of Finance, with inputs from the above industries, must churn out the “number data sets” as the last piece in the jigsaw puzzle to get our act together.

Hence, and I would urge the government in preparing the Budget for 2021 in October or November, 2020 that MOF must be resilient and adopt a realistic stance in facing the unavoidable storms (the usual expression “headwinds” is a misnomer) and not pander to politics, downplaying the problems and challenges and not succumb to the moribund PH economic and financial DNA of declaring “impossible to deliver promises”. Prepare for the WORST CASE SCENARIO and NOT THE BEST CASE SCENARIO then, every good tiding will be a bonus and a blessing.

The rakyat must be kept in a “fighting fit” state, not only to win the war and the mopping up operations (post Covid 19 MCO) but more importantly to reap the peace dividends after we have surmounted all the economic and financial challenges. There must be discipline in the New Normal, post Covid 19.

Before I conclude, I would like all of you to read and contemplate intensely the following extract from Chapter 10 of my book, “The Qi for Longevity”. I am not trying to market my book, I don’t need your money. It will be apparent that the terms, concepts etc. which I had employed in this article as well as my previous articles are derived and applied from my experience and condensed in my book. If truth be told, you can label the extract, Chinese mumbo jumbo for all I care, but for sure if you chose to ignore the gems of wisdom handed down by my Grandmasters from a 5,000 years lineage, you will end up as an arsehole.

Let’s cut to the chase.

Extracts from Chapter 10

My Commentary in brackets and red

Subduing wind and ocean seems an impossible task. But, we must subdue the force of wind and ocean to survive and defeat the enemy no matter how powerful.

Understanding the movement of Yin and Yang as exemplified in the Tao Symbol provides the answer. Ascending Yang over time dissipates and descends [Covid 19 has reached its peak and descending on the Bell Curve]. Therefore, all forces at a particular point in time dissipates and loses its potency.

You were advised that it is critical to know the nature of the cycles as well as the appropriate cycles in order to be a contrarian - to go against the tide and the timing is critical.

[The Checklist]

What is the nature of the crisis – what are the principal and secondary forces of the crisis?

What aspects of the business would suffer a major blow?

What would be the impact of the crisis and how extensive is the damage in relation to the country, industry and your company?

What are the impacts from a direct blow and an indirect blow?

If impact is direct, the extent of immediate damage to the core business?

Specifically, taking a micro-perspective, what would be the impact of the Supply Chain, the Production Chain, the Marketing Chain, the Revenue Chain and what are the impacts on all the chains?

Given the anticipated scenarios, what would be the new landscape, post crisis?

Last but not least, but most critical, how do we minimise human casualties.

[My Checklist above is derived from this Qi Qong perspective for survival. The above checklist from my book is only a partial list]

A different and supportive environment subsist in a Qi Qong eco-system. There is calmness and tranquillity in the face of adversity. The Tao of Harmony prevails and instils confidence and discipline. There is no panic and everything falls into place as planned. Everyone understands the strategy and the game plan is executed with single-mindedness.

When the Qi Qong master enters the arena, he embodies the essence of the Tao of Invincibility. Likewise when the Yang and Yin are constituted, we will follow the way of the Wushu masters.

End of Extract

In the next article, I will share my thoughts on the “Demand / Consumption Meridian & Critical Path”.

What I have laid out is the essence of my training and its application and I hope that policy makers will first get the data sets and before any formal deliberations, each and every one would devote time, a lot of time to think through and be patient.

This is my evaluation of Lim Kit Siang and his puppet Anwar in planning and executing their misguided political game plan. They did not think through and were impatient. This is the principal cause for their Waterloo!

To avoid any misunderstanding, let me say it here and now. PM and his entire team have and are doing a very difficult job and I have no cause for any complaints. We refer to front-liners as those who are in the forefront battling

Covid 19. But, on the political arena I have no hesitation in saying that the Ministers providing daily briefings are also the front-liners. Not easy!

To the arseholes and armchair critics who have never in the entire life faced a firing squad, you guys don't have the guts, the chutzpah to face the entire nation and to have to stomach verbal diarrhoea and infantile social media gossips.

To all of you reading this article, my best wishes and prayers that we will be a better nation moving forward.